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## INITIAL RATING ASSESSMENT SMALL ENTERPRISES SCORECARD

**Business Registered Name:** JOUBERT GALPIN & SEARLE INC.  
**Business Registration Number:** 1990/000957/21  
**VAT No:** 4480103896  
**Physical Address:** 173 CAPE ROAD MILL PARK, PORT ELIZABETH  
**Date of Verification:** 12 JULY 2007  
**Score per element:**

Element	Weighting	Points Located
Ownership	25 points	26.98
Management Control	25 points	N/A
Employment Equity	25 points	N/A
Skills Development	25 points	25
Preferential Procurement	25 points	N/A
Enterprise Development	25 points	25
Socio-Economic Development	25 points	25
<b>Total</b>		<b>101.98</b>

**Total Score:** 101.98  
**Level of BEE Status:** LEVEL 1  
**Procurement Recognition Level:** 135%

**Verification Agent:** JR DU TOIT

**Signature:**

CONVENIENT ••• FAST ••• GREAT VALUE





## Ownership Scorecard

Weighting: 25%

**Criteria:** Exercisable Voting Rights in the Enterprise in the hands of black people:

Weighting: 6

Score: 5.98

**Criteria:** Economic interest in the Enterprise of black people in the enterprise:

Weighting: 9

Score: 9

**Criteria:** Ownership fulfilment:

Weighting: 1

Score: 1

**Criteria:** Net Value:

Weighting: 9

Score: 9

**Bonus:** Involvement in the ownership of the Enterprise by Black Women:

Weighting: 2

Score: 2

**Bonus:** Involvement in the ownership of the Enterprise by black participants in Employee Ownership Schemes, Co-operatives or Broad-Based Ownership Schemes:

Weighting: 1

Score: 0

**Total Ownership: 26.98**



## Management Scorecard

Weighting: 25%

**Criteria:** Black Representation at Top-Management level:

Weighting: 25

Score: 0

**Bonus:** Black women representation at Top-Manager level:

Weighting: 2

Score: 0

**Total Management:** N/A

## Employment Equity Scorecard

Weighting: 25%

**Criteria:** Black employees of the measured entity who are management as a percentage of all management adjusted using the adjusted recognition for gender:

Weighting: 15

Score: 0

**Criteria:** Black employees of the measured entity as a percentage of all employees adjusted using the adjusted recognition for gender:

Weighting: 10

Score: 0

**Criteria:** Bonus point for meeting or exceeding the EAP targets in each category above:

Weighting: 2

Score: 0

**Total Employment Equity:** N/A



## Skills Development Scorecard

Weighting: 25%

**Criteria:** Adjusted Skills development spend on learning programmes for black employees as a percentage of leviable amount:

Weighting: 25

Score: 25

**Total Skills Development:** 25

## Preferential Procurement Scorecard

Weighting: 25%

**Criteria:** BEE Procurement spend from all suppliers based on the BEE procurement recognition levels as a percentage of total measured procurement spend:

Weighting: 25

Score: 0

**Total Preferential Procurement:** N/A



## Enterprise Development Scorecard

Weighting: 25%

**Criteria:** Average annual value of all qualifying contributions made by the measured entity measured entity as a percentage of the target:

Weighting: 25

Score: 25

**Total Enterprise Development: 25**

## Socio-Economic Development Scorecard

Weighting: 25%

**Criteria:** Average annual value of all **Socio-Economic Development Contributions and approved Socio-Economic Development Contributions** made by the measured entity as a percentage of the target:

Weighting: 25

Score: 25

**Total Socio-Economic Development: 25**